

## China Telecom Group



China Telecommunications Corporation (China Telecom) was established on May 17, 2000, with a total registered capital of RMB 220.4 billion. At present, the size of the Company's total assets exceed RMB 600 billion, with an annual revenue level of more than RMB 380 billion. As one of the three leading telecom operators in China, China Telecom ranked 182nd in the 2013 Fortune 500 Companies, and was selected as one of the Most Admired Asian Companies as well as the one of the Best Asia Companies in terms of Corporate Governance by many international esteemed institutes for consecutive years. As an integrated information service provider, China Telecom provides integrated information service solutions including mobile services, broadband Internet access, information service applications and fixed-line telephone services.

China Telecom has many subsidiary branches in 31 provinces (municipalities and autonomous regions) and in America, Europe, Asia-Pacific, Africa and Middle East region. On the back of its world's largest broadband Internet and leading-edge mobile network, the Company is capable of providing cross-region, fully-integrated information services to its global customers in addition to a sound customer service channel system. China Telecom has many branded products such as "E-surfing Navigator", "My e Home", "E-surfing Flying Young", "Best Tone", "E-payment", just to name a few. China Telecom has a vast base of customer resources. By the end of 2013, the number of its broadband Internet access customers exceeded 113 million; mobile customers exceeded 186 million; and fixed-line telephone customers exceeded 162 million.

Over the past years, China Telecom seized the great opportunities of reform and convergence that came along with the ICT trend, while upholding the spirit of "Openness, Cooperation and Innovation" and aiming at becoming "a leader of smart pipes, a provider

of integrated platforms and a player of both contents and applications”. To that end, it has been deepening the strategic transformation by breaking the shackle of traditional thinking and promoting the corporate reform. The Company also optimized its customer service model and expanded the area of value creation, while stimulating the vitality of the enterprise by means of market-based operation and sharpening its competitiveness by implementing a differentiation business policy. In so doing, the Company has further liberated its productivity and boosted its development momentum, with a view to moving the Company toward an Internet-oriented business model so as to reinvent a new China Telecom in five years.

In December 2013, China Telecom was granted a 4G license by the Ministry of Industry and Information Technology of China, which unveiled a new era of 4G service operation in China. In February 2014, China Telecom launched 4G services in more than 100 cities in the country. We will proactively promote the 4G network construction by building a hybrid, seamless, high-speed mobile network and enabling synergic development of 3G, 4G and broadband services. In the meantime, we will strive to form our full-scenario network advantage and speed up the 4G commercialization so as to provide our customers with better and faster 4G Tianyi services for them to share with one another a wonderful whole-new information life.

## **China Telecom Global**



China Telecommunications Corporation (“China Telecom”), one of the world’s largest providers of integrated telecommunication services, keeps pace with the times and it has a long-standing commitment to the development of our global operations and capabilities. In November 2000, China Telecom took the first step to realize that commitment by establishing a representative office in America. Over the next decade and more, China Telecom’s international footprint grew rapidly with the establishment of China Telecom (Hong Kong) International Limited, China Telecom Americas Corporation, China Telecom (Europe) and China Telecom (Africa and Middle East) Limited. China Telecom set up subsidiaries in 27 countries and regions, as well as 63 overseas POPs, and owns more than 9T capacities in international connectivity bandwidth and intercontinental capacity. China Telecom also has resources on 33 submarine cables, while participating

in the construction of more than 10. With the direct connection with terrestrial cables to more than 10 neighboring countries and regions, China Telecom has primarily forged its global layout of service network and network capacity.

Driven by our determination to serve the ever growing demands from integrated operation of international telecommunication business, and to enhance our global serving quality as well as to accelerate the overseas business expansion, in 2012, China Telecom resolved to integrate our international business resources and human resources to found China Telecom Global Limited ("CTG") which is headquartered in Hong Kong.

Leveraging on its abundant resources in Mainland China, CTG bridges the Asia Pacific region and connects the world. It has gradually become a world-class integrated provider of communications services including network deployment, service support and product supply. Targeting international carriers, multinational corporation clients and overseas Chinese, CTG provides customized and economical integrated communication solutions and diversified telecom services to cater for their global business needs. Its services include internet direct access, internet transit, broadband, unified communications, cloud computing, ICT, fixed and mobile voice and value added services, professional services and industry solutions, operation consultancy, outsourcing, etc.